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Description. Tips and strategies to fill executive-level positions. Recruiting for high-end executives requires a special skill-set, and Executive Recruiting For Dummies is here to help you add this niche talent to your arsenal. Whether you're an in-house human resources manager or a professional recruiter at a search firm, this friendly guide walks you through each step of filling that senior, executive, or other highly specialized position.

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On March 24th, David 's latest book written with his business partner, Mark Haluska will be released, Executive Search for Dummies. The #1 lesson in this book is to learn to hire with precision. There have already been articles written about this yet unreleased book. George Bradt wrote for Forbes in How To Turn Millennial Dummies Into Experts —

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Executive Search for Dummies is a true gem. David is a peak performer with the ability to deconstruct his own success formula and put it into a systematic process that anyone can follow. I regularly interview the top

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10% in the field for my program and David would be at the top of the list in terms of innovation and cutting edge strategies.

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Putting Together an Executive Recruiting Plan By David E. Perry, Mark J. Haluska Making a project plan for your executive recruitment will help ensure you deliver your project on time and maybe even under budget by clearly outlining each process, phase, activity, and task required to complete it.

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The behind-the-scenes story of how a headhunting pioneer helped shape an industry Born in Greenwich, Connecticut, Reynolds graduated from Philips Exeter and Yale before joining the U.S. Air Force as a navigator-bombardier in a B-36. After his stint in the military, Reynolds returned to J.P. Morgan as a lending officer, where he learned the lessons and began making the connections that would drive his long and

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illustrious career. Reynolds ' s first foray into the executive recruiting industry he helped influence was with the New York search firm William H. Clark Associates. He quickly displayed his talents as a recruiter, and three short years later, on October 2, 1969, he founded Russell Reynolds Associates (RRA). That ' s when the executive search business changed—for the better. Until then, the general feeling among business professionals was that executive search firms simply took advantage of easy access to corporate money without delivering real value to clients. With smart, forward-looking, disciplined marketing, Reynolds helped establish executive search professionals as important elements in the smooth running of American business—all while opening new

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offices around the world. Filled with cameo appearances by some of the twentieth-century 's greatest business titans, Heads is the fascinating story not only of how RRA became one of the world ' s most influential executive search firms but also of how one man transformed an industry.

This brand new edition--completely revised and updated--is packed with the tips, advice and know-how readers need to maximize career opportunities with executive recruiters.

McCool pulls reveals how senior management recruiters influence compensation, workplace diversity, organizational performance, culture, profits and the definition of

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A priceless resource for seasoned as well as first-time executives, this is the playbook that explains how to recruit better people and build stronger, more effective teams. • Provides a step-by-step guide to recruiting better people, right away • Presents clear, practical, and immediately actionable advice instead of wasting the reader's time with text dedicated to explaining theory in extensive detail • Reviews the most common recruiting mistakes and describes ways to avoid or correct these errors • Enables readers to immediately improve their hiring effectiveness and over time to develop the intuitive feel for recruiting that makes them expert recruiters • Supplies the

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straightforward advice executives need to build great teams that will deliver superior revenues and profits for their businesses—an outcome that will accelerate their own careers

The Complete Guide for 'How to Attract Superstars' Recruiting & Hiring Executives Public Boards make many important decisions, but none more important than hiring a chief executive officer. Hiring a new executive officer is the most important decision a board will ever make. That decision should not be left to chance, it takes a great amount of preparation and work to recruit, hire, and select a new executive officer.

THE COMPLETE GUIDE FOR
RECRUITING AND HIRING EXECUTIVES
"How to Attract Superstars" is a step-by-step guide on how to identify,

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attract and hire your next executive officer. Thomas Jacobson, CEO of McPherson & Jacobson L.L.C. has prepared a practical guide on how to identify, recruit, and hire not just your next executive officer, but one who is a superstar. In this book he has outlined how to:

- Identify the qualities your board wants in your new executive officer
- Assess the expectations of your stakeholders
- Develop appropriate promotional material to attract top candidates
- Advertise the vacancy to reach the best applicants
- Actively recruit quality candidates
- Develop the application procedures
- Screen candidates and conducting background checks
- Develop interview procedures & appropriate interview questions
- Establish interview and visitation schedules

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Establish annual performance objectives for the new executive officer Conduct a six-month and one-year evaluation of the new executive officer McPherson & Jacobson L.L.C., Executive Recruitment and Development, was founded in 1991 and is recognized as one of the top executive recruitment firms in the nation. Since its inception McPherson & Jacobson L.L.C. has assisted hundreds of public boards hire top level executives. They have developed a time tested and proven protocol that is outlined in this book. If any public board follows the steps outlined in this book they will be able to conduct a successful search of an executive officer.

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